

CITY OF EAST POINT  
SUMMARY OF REVENUES & EXPENDITURES  
FOR THE PERIOD ENDING  
2/28/2021 (Unaudited)



<b>FUND 100 General Fund</b>	<b>Feb-21 Y-T-D ACTUAL</b>	<b>FY2021 BUDGET CURRENT</b>	<b>FY 2021 VARIANCE</b>	<b>% of Budget</b>
<b>REVENUE</b>				
Taxation	24,368,710	\$ 29,327,000	\$ (4,958,290)	83%
Licenses and Permits	1,587,156	\$ 2,600,194	\$ (1,013,038)	61%
General Government	149,229	\$ 925,922	\$ (776,693)	16%
Fines & Forfeitures	248,600	\$ 1,105,488	\$ (856,888)	22%
Miscellaneous Revenue	981,383	\$ 972,785	\$ 8,598	101%
Other Financing Sources	6,384,560	\$ 13,248,856	\$ (6,864,296)	48%
<b>Total Revenue</b>	<b>\$ 33,719,638</b>	<b>\$ 48,180,245</b>	<b>\$ (14,460,608)</b>	<b>70%</b>
<b>EXPENDITURES</b>				
Personal Service and Emp Benefit	19,363,875	34,920,403	\$ (15,556,528)	55%
Purchased Service	1,808,296	4,679,413	\$ (2,871,117)	39%
Supplies	454,161	1,347,311	\$ (893,150)	34%
Capital Outlays	0	\$ -	\$ -	0%
Indirect Cost	967,909	\$ 1,463,691	\$ (495,782)	66%
Other Cost	1,161,925	1,612,550	\$ (450,625)	72%
Debt Service	233,281	\$ 678,016	\$ (444,735)	34%
Other Financing Uses	1,569,328	\$ 3,445,494	\$ (1,876,166)	46%
<b>Total Expenditures</b>	<b>\$ 25,558,776</b>	<b>\$ 48,146,878</b>	<b>\$ (22,588,102)</b>	<b>53%</b>
<b>Excess of Revenue (Expenditures)</b>	<b>\$ 8,160,862</b>	<b>\$ 33,367</b>	<b>\$ 8,127,495</b>	

CITY OF EAST POINT  
SUMMARY OF REVENUES & EXPENDITURES  
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<b>FUND 505 Water &amp; Sewer Fund</b>	<b>Feb-21 Y-T-D ACTUAL</b>	<b>FY2021 BUDGET CURRENT</b>	<b>FY 2021 VARIANCE</b>	<b>% of Budget</b>
<b>REVENUE</b>				
Water & Sewer System	\$ 8,517,881	\$ 12,335,915	\$ (3,818,034)	69%
Sewer linked to Water	5,159,397	8,253,405	\$ (3,094,008)	63%
General Government	520,191	6,929,690	\$ (6,409,499)	8%
<b>Total Revenue</b>	<b>\$ 14,197,469</b>	<b>\$ 27,519,010</b>	<b>\$ (13,321,541)</b>	<b>52%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ 2,571,856	3,867,569	\$ (1,295,713)	66%
Purchases Service	2,551,419	5,988,000	\$ (3,436,581)	43%
Supplies	350,994	826,980	\$ (475,986)	42%
Capital Outlays	1,412,605	5,832,143	\$ (4,419,538)	24%
Indirect Cost Allocation	2,919,931	4,379,897	\$ (1,459,966)	67%
Other Cost	1,201	74,000	\$ (72,799)	2%
Debt Service	2,930,631	3,920,921	\$ (990,290)	75%
Other Financing Uses	1,715,439	2,575,000	\$ (859,561)	67%
<b>Total Expenses</b>	<b>\$ 14,454,076</b>	<b>\$ 27,464,510</b>	<b>\$ (13,010,434)</b>	<b>53%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ (256,607)</b>	<b>\$ 54,500</b>	<b>\$ (311,107)</b>	

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FUND 510 Electric	Feb-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
<b>REVENUE</b>				
Electric System	\$ 27,070,017	\$ 43,060,466	\$ (15,990,449)	63%
General Government	\$ 3,642,417	\$ 5,549,182	\$ (1,906,765)	66%
Miscellaneous Revenue	\$ 185,331.52	\$ 637,500	\$ (452,168)	29%
<b>Total Revenue</b>	<b>\$ 30,897,766</b>	<b>\$ 49,247,148</b>	<b>\$ (18,349,382)</b>	<b>63%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ 2,061,015	3,088,862	\$ (1,027,847)	67%
Purchases Service	\$ 488,336	1,131,750	\$ (643,414)	43%
Supplies	\$ 272,321	488,100	\$ (215,779)	56%
Capital Outlays	\$ 2,297,083	3,245,000	\$ (947,917)	71%
Indirect Cost Allocation	\$ 2,776,228	4,156,342	\$ (1,380,114)	67%
Other Cost	\$ 279,756	400,000	\$ (120,244)	70%
Debt Service	\$ -	81,540.00	\$ 81,540	0%
Other Financing Uses	\$ 1,887,953	\$ 2,850,094	\$ 962,141	66%
Wholesale Power Purchase	\$ 21,122,082	\$ 31,828,822	\$ 10,706,740	66%
<b>Total Expenses</b>	<b>\$ 31,184,774</b>	<b>\$ 47,270,510</b>	<b>\$ (16,085,736)</b>	<b>66%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ (287,008)</b>	<b>\$ 1,976,638</b>	<b>\$ (2,263,646)</b>	

CITY OF EAST POINT  
SUMMARY OF REVENUES & EXPENDITURES  
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<b>FUND 520 Storm Water Utility Fund</b>	<b>Feb-21 Y-T-D ACTUAL</b>	<b>FY2021 BUDGET CURRENT</b>	<b>FY 2021 VARIANCE</b>	<b>% of Budget</b>
<b>REVENUE</b>				
Storm Water	\$ 2,368,667	\$ 2,800,000	\$ (431,333)	85%
Other Financing Sources		\$ -	\$ -	0%
<b>Total Revenue</b>	<b>\$ 2,368,667</b>	<b>\$ 2,800,000</b>	<b>\$ (431,333)</b>	<b>85%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ 270,611	430,041	\$ (159,430)	63%
Purchases Service	\$ 67,738	640,450	\$ (572,712)	11%
Supplies	\$ 2,739	5,200	\$ (2,461)	53%
Capital Outlays	\$ -	1,090,000	\$ (1,090,000)	0%
Indirect Cost Allocation	\$ 152,182	\$ 228,273	\$ (76,091)	67%
Other Cost	\$ -	\$ -	\$ -	0%
Debt Service	\$ -	\$ 235,854	\$ (235,854)	0%
Other Financing Uses	\$ 84,072	\$ 126,108	\$ (42,036)	67%
<b>Total Expenses</b>	<b>\$ 577,342</b>	<b>\$ 2,755,926</b>	<b>\$ (2,178,584)</b>	<b>21%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ 1,791,325</b>	<b>\$ 44,074</b>	<b>\$ 1,747,251</b>	

CITY OF EAST POINT  
SUMMARY OF REVENUES & EXPENDITURES  
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<b>FUND 540 Solid Waste Fund</b>	<b>Feb-21 Y-T-D ACTUAL</b>	<b>FY2021 BUDGET CURRENT</b>	<b>FY 2021 VARIANCE</b>	<b>% of Budget</b>
<b>REVENUE</b>				
Sewer Linked to Water	\$ -	\$ 225,200	\$ (225,200)	0%
General Government	\$ 279,315	\$ 1,419,000	\$ (1,139,685)	20%
Garbage Sanitation	\$ 2,709,232	\$ 4,601,500	\$ (1,892,268)	59%
Miscellaneous Revenue	\$ 1,500	\$ -	\$ 1,500	0%
Other Financing Sources	\$ -	\$ -	\$ -	0%
<b>Total Revenue</b>	<b>\$ 2,990,046</b>	<b>\$ 6,245,700</b>	<b>\$ (3,255,654)</b>	<b>48%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ 1,078,815	1,833,161	\$ (754,346)	59%
Purchases Service	\$ 924,407	1,265,650	\$ (341,243)	73%
Supplies	\$ 6,370	30,700	\$ (24,330)	21%
Capital Outlays	\$ 37,185	125,000	\$ (87,815)	30%
Indirect Cost Allocation	\$ 525,153	787,729	\$ (262,576)	67%
Other Cost	\$ (556)	-	\$ (556)	0%
Debt Service	\$ 149,951	246,366	\$ (96,415)	61%
Other Financing Uses	\$ 1,099,711	1,678,572	\$ (578,861)	66%
<b>Total Expenses</b>	<b>\$ 3,821,037</b>	<b>\$ 5,967,178</b>	<b>\$ (2,146,141)</b>	<b>64%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ (830,991)</b>	<b>\$ 278,522</b>	<b>\$ (1,109,513)</b>	

CITY OF EAST POINT  
SUMMARY OF REVENUES & EXPENDITURES  
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2/28/2021 (Unaudited)



<b>FUND 365 PUBLIC WORKS/TSPLOST</b>	<b>Feb-21 Y-T-D ACTUAL</b>	<b>FY2021 BUDGET CURRENT</b>	<b>FY 2021 VARIANCE</b>	<b>% of Budget</b>
<b>REVENUE</b>				
Intergovernmental Revenue	\$ 4,419,662	5,585,555.00	\$ (1,165,893)	79%
Investment Income		\$ 4,500	\$ (4,500)	0%
Other Financing Sources	\$ -	\$ 3,511,623	\$ (3,511,623)	0%
<b>Total Revenue</b>	<b>\$ 4,419,662</b>	<b>\$ 9,101,678</b>	<b>\$ (4,682,016)</b>	<b>49%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ -	\$ -	\$ -	0%
Purchases Service	\$ -	180,000	\$ (180,000)	0%
Supplies	\$ -	-	\$ -	0%
Capital Outlays	\$ 2,834,679	8,917,178	\$ (6,082,499)	32%
Indirect Cost Allocation	\$ -	\$ -	\$ -	0%
Other Financing Uses	\$ -	\$ -	\$ -	0%
<b>Total Expenses</b>	<b>\$ 2,834,679</b>	<b>\$ 9,097,178</b>	<b>\$ (6,262,499)</b>	<b>31%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ 1,584,983</b>	<b>\$ 4,500</b>	<b>\$ 1,580,483</b>	

CITY OF EAST POINT  
SUMMARY OF REVENUES & EXPENDITURES  
FOR THE PERIOD ENDING  
2/28/2021 (Unaudited)



FUND 375 50 WORST PROPERTIES	Feb-21 Y-T-D ACTUAL	FY2021 BUDGET CURRENT	FY 2021 VARIANCE	% of Budget
<b>REVENUE</b>				
Other Financing Sources	\$ 333,333	\$ 360,000	\$ (26,667)	93%
Miscellaneous Revenue	\$ 61,156	\$ 75,000	\$ (13,844)	82%
<b>Total Revenue</b>	<b>\$ 394,490</b>	<b>\$ 435,000</b>	<b>\$ (40,510)</b>	<b>91%</b>
<b>EXPENSES</b>				
Personal Serv and Emp Benefit	\$ 105,053	92,279	\$ 12,774	114%
Purchases Service	\$ 149,473	255,250	\$ (105,777)	59%
Supplies	\$ 5,314	17,000	\$ (11,686)	31%
Capital Outlays	\$ -	\$ -	\$ -	0%
Indirect Cost Allocation	\$ -	\$ -	\$ -	0%
Other Financing Uses	\$ -	\$ 5,440	\$ (5,440)	0%
<b>Total Expenses</b>	<b>\$ 259,840</b>	<b>\$ 369,969</b>	<b>\$ (110,129)</b>	<b>70%</b>
<b>Excess of Revenue (Expenses)</b>	<b>\$ 134,649</b>	<b>\$ 65,031</b>	<b>\$ 69,618</b>	

CITY OF EAST POINT  
STATEMENT OF REVENUES & EXPENDITURES ALL FUNDS  
FOR THE PERIOD ENDING  
2/28/2021 (Unaudited)



ACCOUNT DESCRIPTION	Feb-21 Current Month	Feb-20 Prior Year Month	FY 2021 Current YTD Actual	FY 2021 Current Budget	Variance Current Yr - Current Budget	FY 2020 Prior YTD Actual	FY 2020 Prior Budget
General Fund	2,521,154	1,058,138	33,719,638	48,180,245	14,460,607	36,448,335	48,148,057
Condemned Fund	2,600	9,481	70,264	410,600	340,336	200,196	400,400
E-911 Fund	203,008	620,701	1,132,290	1,733,320	601,030	1,222,411	1,576,020
Restricted Grants Fund	6,000	-	2,700,276	12,341,080	9,640,804	589,071	16,357,111
Grants Fund	-	-	78,503	281,864	203,361	-	402,565
Spec. Rev Bond-TAD2015	29,213	862,855	5,031,031	3,807,000	(1,224,031)	3,605,895	3,707,000
Hotel/Motel Fund	149,509	352,023	1,490,615	5,474,475	3,983,860	3,205,225	5,200,000
TAD Corridors Fund	72,531	28,046	481,271	88,500	(392,771)	103,430	177,000
Government Center	-	(77,059)	-	6,724,507	6,724,507	441,747	1,220,000
Cap Project Fund (GG)	-	-	-	4,683,476	4,683,476	-	3,725,811
TSPLOST	520,630	484,350	4,419,662	9,097,178	4,677,516	4,271,391	9,662,081
50 Worst Properties	52,335	75,912	394,490	435,000	40,510	457,875	480,000
City Hall	53	3,285	545,935	725,000	179,065	37,075	-
Water & Sewer Fund	1,770,704	1,842,521	14,197,469	27,519,010	13,321,541	14,574,359	26,658,700
Electric	3,722,253	3,771,622	30,897,766	49,247,148	18,349,382	33,188,548	51,360,800
Storm Water Utility Fund	36,998	26,141	2,368,667	2,800,000	431,333	2,391,264	2,736,632
Solid Waste Fund	372,569	385,508	2,990,046	6,245,700	3,255,654	3,105,929	5,893,310
<b>REVENUE</b>	<b>\$ 9,459,557</b>	<b>\$ 9,443,524</b>	<b>\$ 100,517,924</b>	<b>\$ 179,794,103</b>	<b>\$ 79,276,179</b>	<b>\$ 103,842,750</b>	<b>\$ 177,705,487</b>
General Fund	2,697,235	3,679,801	25,558,776	48,146,878	22,588,102	26,094,879	47,393,372
Condemned Fund	21,287	6,373	91,313	405,000	313,687	100,349.15	246,474
E-911 Fund	87,827	93,696	788,299	1,656,860	868,561	754,239.63	1,433,179
Restricted Grants Fund	294,437	14,364	2,943,741	12,260,080	9,316,339	716,432.59	15,656,910
Grants Fund	-	-	58,060	281,864	223,804	24,187.30	402,565
Spec. Rev Bond-TAD2015	75,175	952,772	3,756,421	2,863,500	(892,921)	3,682,084.06	2,863,500
Hotel/Motel Fund	-	288,214	859,034	5,474,475	4,615,441	2,114,846.17	4,795,000
TAD Corridors Fund	530,750	-	564,500	64,500	(500,000)	33,750.00	62,800
Government Center	-	-	-	6,724,507	6,724,507	0.00	3,500,000
Cap Project Fund (GG)	64,816	44,392	636,236	4,683,476	4,047,240	1,936,804.99	12,481,014
TSPLOST	450,500	1,489,459	2,834,679	9,097,178	6,262,499	2,079,191.06	9,658,081
50 Worst Properties	43,392	11,368	259,840	369,969	110,129	295,173.74	522,549
City Hall	-	374,363	919,226	725,000	(194,226)	1,387,576.00	648,726
Water & Sewer Fund	1,662,496	1,507,772	14,454,076	27,464,510	13,010,434	15,166,914.21	32,058,610
Electric	4,123,431	3,837,548	31,184,774	47,270,510	16,085,736	30,249,855.71	51,878,696
Storm Water Utility Fund	93,032	89,973	577,342	2,755,926	2,178,584	959,649.97	4,225,548
Solid Waste Fund	477,802	389,444	3,821,037	6,405,869	2,584,832	4,016,488.74	6,172,383
<b>EXPENDITURE</b>	<b>\$ 10,622,181</b>	<b>\$ 12,779,538</b>	<b>\$ 89,307,353</b>	<b>\$ 176,650,102</b>	<b>\$ 87,342,749</b>	<b>\$ 89,612,423</b>	<b>\$ 193,999,407</b>
<b>Excess Revenues (Expenditures)</b>	<b>\$ (1,162,624)</b>	<b>\$ (3,336,014)</b>	<b>\$ 11,210,571</b>	<b>\$ 3,144,001</b>	<b>\$ (8,066,570)</b>	<b>\$ 14,230,328</b>	<b>\$ (16,293,920)</b>



CITY OF EAST POINT  
 BUDGET TO ACTUAL  
 GENERAL FUND EXPENDITURES  
 2/28/2021 (Unaudited)



ACCOUNT DESCRIPTION	Feb-21 Current Month Actuals	Feb-20 Prior Month Actuals	FY 2021 Current YTD Actuals	FY 2021 Current Budget	Variance Current Year	FY 2020 Prior YTD Actual	FY 2020 Prior Budget
City Council & Committees	4,098	26,944	123,326	270,800	147,474	183,879.18	377,450
Ward --A--	6,463	4,951	41,171	49,448	8,277	18,897.30	34,966
Ward --A--At-Large	2,542	1,688	22,414	43,774	21,360	9,052.98	26,871
Ward --B--	2,450	5,360	25,323	63,848	38,525	16,397.73	30,397
Ward --B--At-Large	2,123	2,656	24,829	59,306	34,477	13,043.56	26,957
Ward --C--	3,583	5,565	22,419	48,518	26,099	8,816.15	30,531
Ward--C--At-Large	5,552	2,749	24,897	59,265	34,368	11,722.36	26,932
Ward --D--	2,614	1,897	19,554	48,366	28,812	7,827.90	30,347
Ward--D--At-Large	1,579	1,544	17,803	43,144	25,341	11,030.90	28,771
City Clerk	27,278	30,287	233,668	416,375	182,707	301,546.43	530,857
Mayor	8,788	11,555	81,812	203,137	121,325	54,795.13	179,167
City Manager	60,659	84,020	631,610	1,038,887	407,277	408,894.73	990,510
Public Art	6,438	0	47,915	64,875	16,960	0.00	0
Communications	27,502	24,791	237,578	356,260	118,682	122,391.81	334,294
Legal	81,763	92,742	1,673,367	2,504,021	830,654	469,893.14	1,774,780
Stormwater Restricted	0	0	0	120,000	120,000	0.00	120,000
Planning & Zoning	0	400	1,400	16,288	14,888	600.00	23,320
Finance Office	25,929	26,025	229,859	482,695	252,836	118,126.80	534,825
Accounting	74,612	85,835	637,767	1,109,100	471,333	448,518.75	858,599
Property Tax Division	14,360	17,072	124,692	243,517	118,825	87,837.82	201,077
Purchasing	43,550	48,976	386,891	599,808	212,917	284,227.01	703,780
Human Resources	41,358	58,405	429,909	623,605	193,696	279,692.59	726,988
Buildings & Grounds	85,080	114,781	911,723	1,638,646	726,923	560,223.98	1,563,920
Admin. Alloc.	0	0	545,725	0	(545,725)	0.00	500,000
Non Departmental	271,850	803,377	2,680,058	6,595,397	3,915,339	1,596,863.08	8,861,141
Municipal Court	65,723	75,366	545,405	843,076	297,671	398,900.91	859,893
Police Administration	804,209	961,396	6,730,804	13,554,266	6,823,462	5,068,343.85	12,964,844
Jail Division	94,686	115,820	826,098	1,609,489	783,391	534,583.97	1,402,421
Police Code Enforcement	35,994	33,538	318,892	529,981	211,089	131,316.01	372,831
Fire Administration	561,048	594,628	5,088,236	8,865,964	3,777,728	3,177,167.33	7,462,514
E-911 Communications	5,357	0	29,110	0	0	0.00	0
PW Administration	17,177	32,689	145,414	418,962	273,548	163,912.62	293,574
Roads & Drainages	76,964	111,033	746,322	1,533,981	787,659	511,902.74	1,353,114
Transportation	20,051	38,678	152,811	253,060	100,249	110,170.04	356,177
Storm Water Control	4,874	0	42,225	0	0	0.00	0
Customer Service	0	0	0	126,678	126,678	0.00	207,887
Parks & Recreation	4,091	27,498	35,224	347,391	312,167	202,639.14	441,873
Programs	43,130	44,674	307,273	589,571	282,298	194,979.45	605,096
Parks/Facilities	31,320	34,957	320,231	497,825	177,594	199,384.47	438,050
Inspections/Permit/P&Z	99,446	116,159	797,282	1,652,342	855,061	611,839.63	1,378,423
Economic Development	23,876	29,629	221,361	469,200	247,839	160,216.82	526,981
Main Street	9,117	12,114	76,378	156,012	79,634	57,294.63	205,938
<b>General Fund</b>	<b>\$ 2,697,235</b>	<b>\$ 3,679,801</b>	<b>\$ 25,558,776</b>	<b>\$ 48,146,878</b>	<b>\$ 22,659,436</b>	<b>\$ 16,536,931</b>	<b>\$ 47,386,096</b>

THE CITY OF EAST POINT  
REVENUE ANALYSIS (Major Revenue Sources)

CURRENT MONTH COMPARISON

REVENUES (ACTUAL):	JUL   FY21	JUL   FY20	DIFFERENCE	AUG   FY21	AUG   FY20	DIFFERENCE	SEPT   FY21	SEPT   FY20	DIFFERENCE	OCT   FY21	OCT   FY20
L.O.S.T.	848,743	944,561	(95,818)	878,839	957,115	(78,276)	983,501	1,001,481	(17,980)	803,919	1,001,481
HOTEL MOTEL	155,769	473,261	(317,492)	203,300	392,403	(189,103)	213,816	489,338	(275,522)	169,580	405,859
TSPLOST	522,249	524,384	(2,135)	520,175	532,157	(11,982)	518,022	523,536	(5,514)	527,682	532,113
WATER AND SEWER	1,680,482	1,912,027	(231,545)	1,724,916	1,703,205	21,711	1,751,473	1,961,190	(209,717)	1,843,419	2,153,992
ELECTRIC	3,956,888	4,362,287	(405,400)	4,790,454	4,933,105	(142,651)	4,619,229	4,933,492	(314,263)	3,547,153	4,309,600
<b>TOTAL REVENUES</b>	<b>7,164,130.10</b>	<b>8,216,520.00</b>	<b>(1,052,389.90)</b>	<b>8,117,685.20</b>	<b>8,517,984.94</b>	<b>(400,299.74)</b>	<b>8,086,041</b>	<b>8,909,038</b>	<b>(822,996)</b>	<b>6,891,753</b>	<b>8,403,045</b>

YEAR TO DATE COMPARISON

REVENUES (ACTUAL):	JUL   FY21	JUL   FY20	DIFFERENCE	AUG   FY21	AUG   FY20	DIFFERENCE	SEPT   FY21	SEPT   FY20	DIFFERENCE	OCT   FY21	OCT   FY20
L.O.S.T.	848,743	944,561	(95,818)	1,727,582	1,901,676	(174,094)	2,711,083	2,903,156	(192,073)	3,515,002	3,904,637
HOTEL MOTEL	155,769	473,261	(317,492)	359,069	865,664	(506,595)	572,885	1,355,002	(782,117)	742,465	1,760,861
TSPLOST	522,249	524,384	(2,135)	1,042,424	1,056,541	(14,117)	1,560,446	1,580,077	(19,631)	2,088,128	2,112,190
WATER AND SEWER	1,680,482	1,912,027	(231,545)	3,405,398	3,615,232	(209,834)	5,156,871	5,576,422	(419,551)	7,000,290	7,730,414
ELECTRIC	3,956,888	4,362,287	(405,400)	8,747,342	9,295,392	(548,050)	13,366,571	14,228,884	(862,313)	16,913,724	18,538,484
<b>TOTAL REVENUES</b>	<b>7,164,130.10</b>	<b>8,216,520.00</b>	<b>(1,052,389.90)</b>	<b>15,281,815.30</b>	<b>16,734,504.94</b>	<b>(1,452,689.64)</b>	<b>23,367,857</b>	<b>25,643,543</b>	<b>(2,275,686)</b>	<b>30,259,610</b>	<b>34,046,587</b>

YEAR TO DATE COMPARISON

Taxes: REVENUES (ACTUAL)	OCT   FY21	OCT   FY20
REAL PROPERTY	1,076,653	1,563,675
PERSONAL PROPERTY	66,259	120,955
<b>TOTAL REVENUES</b>	<b>1,142,913</b>	<b>1,684,630</b>

THE CITY OF EAST POINT  
REVENUE ANALYSIS (Major Revenue Sources)

CURRENT MONTH COMPARISON

REVENUES (ACTUAL):	DIFFERENCE	NOV   FY21	NOV   FY20	DIFFERENCE	Dec   FY21	Dec   FY20	DIFFERENCE	Jan   FY21	Jan   FY20	DIFFERENCE	Feb   FY21	Feb   FY20	DIFFERENCE
L.O.S.T.	(197,562)	967,340	998,404	(31,064)	920,913	967,699	(46,786)	1,115,488	1,157,710	(42,222)	878,399	910,461	(32,062)
HOTEL MOTEL	(236,279)	197,522	464,577	(267,055)	192,632	298,639	(106,007)	208,487	329,125	(120,638)	149,509	352,023	(202,514)
TSPLOST	(4,431)	580,653	532,113	48,540	546,626	515,951	30,675	683,625	626,224	57,401	520,630	484,350	36,280
WATER AND SEWER	(310,573)	1,598,496	1,667,234	(68,738)	1,912,985	1,714,639	198,346	1,911,860	1,619,552	292,308	1,770,704	1,842,521	(71,817)
ELECTRIC	(762,447)	3,130,573	3,655,252	(524,679)	3,594,402	3,722,620	(128,218)	3,626,729	3,500,570	126,159	3,722,253	3,771,622	(49,369)
<b>TOTAL REVENUES</b>	<b>(1,511,292)</b>	<b>6,474,584</b>	<b>7,317,580</b>	<b>(842,996)</b>	<b>7,167,557</b>	<b>7,219,548</b>	<b>(51,991)</b>	<b>7,546,188</b>	<b>7,233,180</b>	<b>313,008</b>	<b>7,041,495</b>	<b>7,360,977</b>	<b>(319,482)</b>

YEAR TO DATE COMPARISON

REVENUES (ACTUAL):	DIFFERENCE	NOV   FY21	NOV   FY20	DIFFERENCE	Dec   FY21	Dec   FY20	DIFFERENCE	Jan   FY21	Jan   FY20	DIFFERENCE	Feb   FY21	Feb   FY20	DIFFERENCE
L.O.S.T.	(389,635)	4,482,343	4,903,041	(420,699)	5,403,256	5,870,741	(467,485)	6,518,744	7,028,450	(509,707)	7,397,143	7,938,911	(541,769)
HOTEL MOTEL	(1,018,396)	939,987	2,225,438	(1,285,451)	1,132,619	2,524,077	(1,391,458)	1,341,106	2,853,202	(1,512,096)	1,490,615	3,205,225	(1,714,610)
TSPLOST	(24,062)	2,668,781	2,644,303	24,478	3,215,407	3,160,254	55,153	3,899,032	3,786,478	112,554	4,419,662	4,270,828	148,834
WATER AND SEWER	(730,124)	8,598,786	9,397,648	(798,862)	10,511,771	11,112,287	(600,516)	12,423,631	12,731,839	(308,208)	14,194,335	14,574,360	(380,025)
ELECTRIC	(1,624,760)	20,044,297	22,193,736	(2,149,439)	23,638,699	25,916,356	(2,277,657)	27,265,428	29,416,926	(2,151,498)	30,987,681	33,188,548	(2,200,867)
<b>TOTAL REVENUES</b>	<b>(3,786,977)</b>	<b>36,734,194</b>	<b>41,364,167</b>	<b>(4,629,973)</b>	<b>43,901,752</b>	<b>48,583,716</b>	<b>(4,681,964)</b>	<b>51,447,940</b>	<b>55,816,896</b>	<b>(4,368,956)</b>	<b>58,489,435</b>	<b>63,177,873</b>	<b>(4,688,438)</b>

YEAR TO DATE COMPARISON

Taxes: REVENUES (ACTUAL)	DIFFERENCE	NOV   FY21	NOV   FY20	DIFFERENCE	Dec   FY21	Dec   FY20	DIFFERENCE	Jan   FY21	Jan   FY20	DIFFERENCE	Feb   FY21	Feb   FY20	DIFFERENCE
REAL PROPERTY	(487,022)	10,866,896	8,132,019	(420,699)	12,116,563	10,162,939	1,953,624	11,098,504	10,450,920	647,584	10,452,681	9,678,652	774,029
PERSONAL PROPERTY	(54,695)	904,451	1,103,543	(199,092)	1,354,867	1,929,730	(574,863)	1,425,861	1,943,405	(517,544)	1,439,475	2,105,192	(665,717)
<b>TOTAL REVENUES</b>	<b>(541,717)</b>	<b>11,771,347</b>	<b>9,235,562</b>	<b>(619,791)</b>	<b>13,471,430</b>	<b>12,092,669</b>	<b>1,378,760</b>	<b>12,524,365</b>	<b>12,394,325</b>	<b>130,041</b>	<b>11,892,156</b>	<b>11,783,844</b>	<b>108,312</b>

City of East Point  
Major Revenue Trends  
3/22/2021

L.O.S.T.

Month Collected	Month Billed	Amount	Variance	Comments	% Change
Jan-20	Dec-19	\$ 964,461			
Feb-20	Jan-20	\$ 1,157,710	\$ 193,249	Normal decrease after holiday	
Mar-20	Feb-20	\$ 910,461	\$ (247,249)	Due to the stimulus and the additional amt. provided in	
Apr-20	Mar-20	\$ 853,366	\$ (57,096)	Unemployment benefits, the City has not realized	
May-20	Apr-20	\$ 784,776	\$ (68,589)	The full impact of COVID-19 on Sales Tax Revenue.	
May-20	May-20	\$ 674,319	\$ (110,457)	Full impact of COVID-12 expected Jun or July 2020	
Jun-20	Jun-20	\$ 748,115	\$ 73,796		10.94%
Jul-20	Jul-20	\$ 848,743	\$ 100,628		13.45%
Aug-20	Aug-20	\$ 878,839	\$ 30,096		3.55%
Sep-20	Sep-20	\$ 983,501	\$ 104,662		11.91%
Oct-20	Oct-20	\$ 803,919	\$ (179,582)		-18.26%
Nov-20	Nov-20	\$ 967,340	\$ 163,421		20.33%
Dec-20	Dec-20	\$ 920,913	\$ (46,427)		-4.80%
Jan-21	Jan-21	\$ 1,115,488	\$ 194,575		21.13%
Feb-21	Feb-21	\$ 878,399	\$ (237,089)		-21.25%
<b>Total</b>		<b>\$ 13,490,350</b>			

T.S.P.L.O.S.T.

Month Rec'd	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19	\$ 514,157			
Feb-20	Jan-20	\$ 634,242	\$ 120,085	Full impact of COVID-12 expected Jun or July 2020	
Mar-20	Feb-20	\$ 484,350	\$ (149,892)	when airline impact is fully disclosed through reporting.	
Apr-20	Mar-20	\$ 457,940	\$ (26,410)		
May-20	Apr-20	\$ 454,955	\$ (2,985)		
May-20	May-20	\$ 422,091	\$ (32,864)		
Jun-20	Jun-20	\$ 462,791	\$ 40,700		9.64%
Jul-20	Jul-20	\$ 522,249	\$ 59,458		12.85%
Aug-20	Aug-20	\$ 520,175	\$ (2,074)		-0.40%
Sep-20	Sep-20	\$ 518,022	\$ (2,153)		-0.41%
Oct-20	Oct-20	\$ 527,682	\$ 9,661		1.86%
Nov-20	Nov-20	\$ 580,653	\$ 52,971		10.04%
Dec-20	Dec-20	\$ 546,626	\$ (34,027)		-5.86%
Jan-21	Feb-21	\$ 683,625	\$ 136,999		25.06%
Feb-21	Mar-21	\$ 520,630	\$ (162,995)		-23.84%
<b>Total</b>		<b>\$ 7,850,188</b>			

Utility Billing - Water

Month Billed	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20		\$ -		
Mar-20	Feb-20	\$ 1,842,521	\$ 1,842,521		
Apr-20	Mar-20	\$ 1,587,638	\$ (254,883)	Billing based tiers. Therefore, impact is less in	
May-20	Apr-20	\$ 1,538,649	\$ (48,989)	April when flat rates applied. Also, more people.	
Jun-20	May-20	\$ 1,324,510	\$ (214,138)		
Jul-20	Jun-20	\$ 1,485,587	\$ 161,076	At home using water	12.16%
Aug-20	Jul-20	\$ 1,553,020	\$ 67,433		4.54%
Sep-20	Aug-20	\$ 1,751,473	\$ 198,453		12.78%
Oct-20	Sep-20	\$ 1,843,419	\$ 91,946		5.25%
Nov-20	Dec-20	\$ 1,598,496	\$ (244,923)		-13.29%
Dec-20	Jan-21	\$ 1,912,985	\$ 314,489		19.67%
Jan-21	Feb-21	\$ 1,911,860	\$ (1,125)		-0.06%
Feb-21	Mar-21	\$ 1,770,704	\$ (141,156)		-7.38%
<b>Total</b>		<b>\$ 20,120,862</b>			

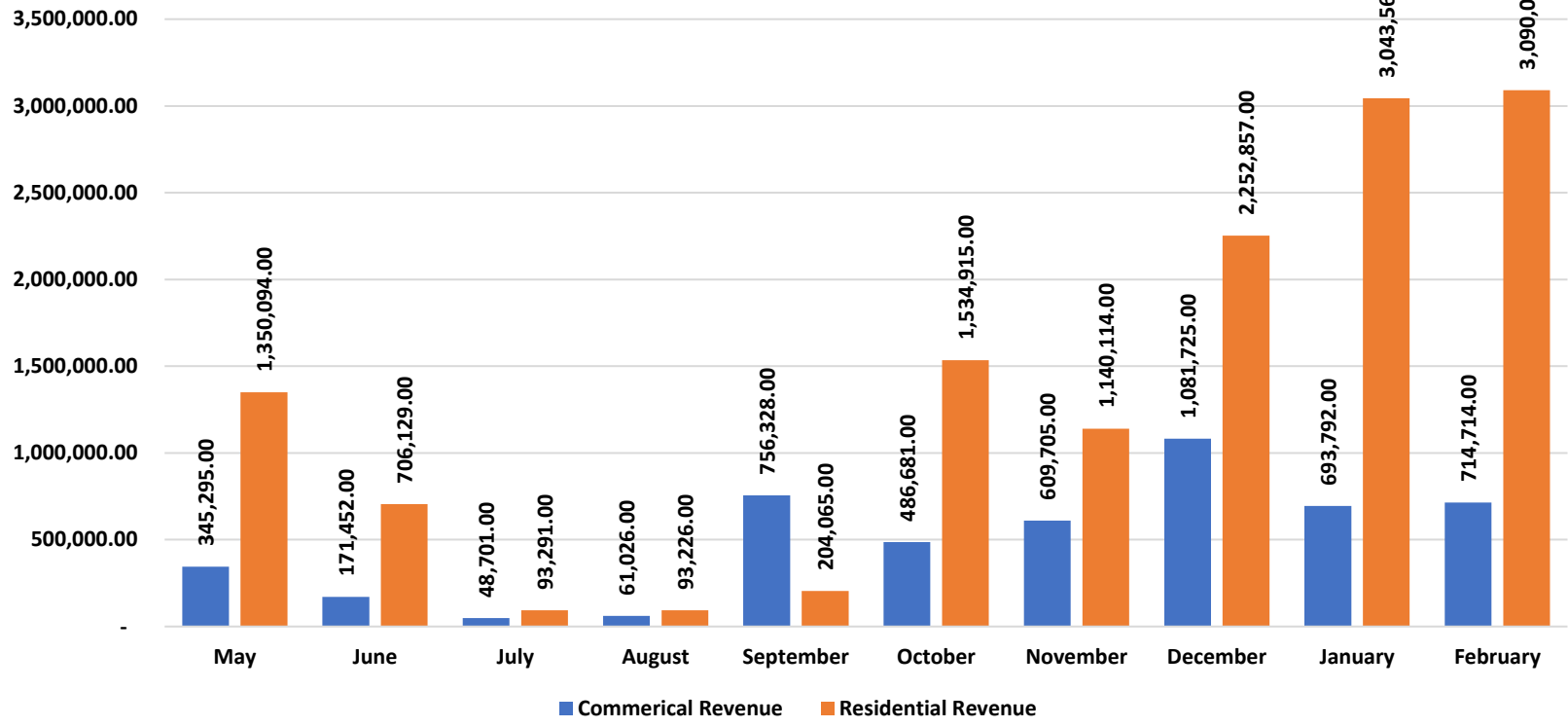
Utility Billing - Electric

Month Billed	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20		\$ -		
Mar-20	Feb-20	\$ 3,771,622	\$ 3,771,622		
Apr-20	Mar-20	\$ 3,560,873	\$ (210,749)	Business closed mid month.	
May-20	Apr-20	\$ 3,142,731	\$ (418,142)	Full impact to include residential customers moving	
Jun-20	May-20	\$ 2,785,187	\$ (357,544)		
Jul-20	Jun-20	\$ 3,909,693	\$ 1,124,506		40.37%
Aug-20	Jul-20	\$ 4,610,117	\$ 700,423		17.92%
Sep-20	Aug-20	\$ 4,619,229	\$ 9,113		0.20%
Oct-20	Sep-20	\$ 3,547,153	\$ (1,072,076)		-23.21%
Nov-20	Dec-20	\$ 3,130,573	\$ (416,580)		-11.74%
Dec-20	Jan-21	\$ 3,594,402	\$ 463,829		14.82%
Jan-21	Feb-21	\$ 3,626,729	\$ 32,327		0.90%
Feb-21	Mar-21	\$ 3,722,253	\$ 95,524		2.63%
<b>Total</b>		<b>\$ 44,020,562</b>			

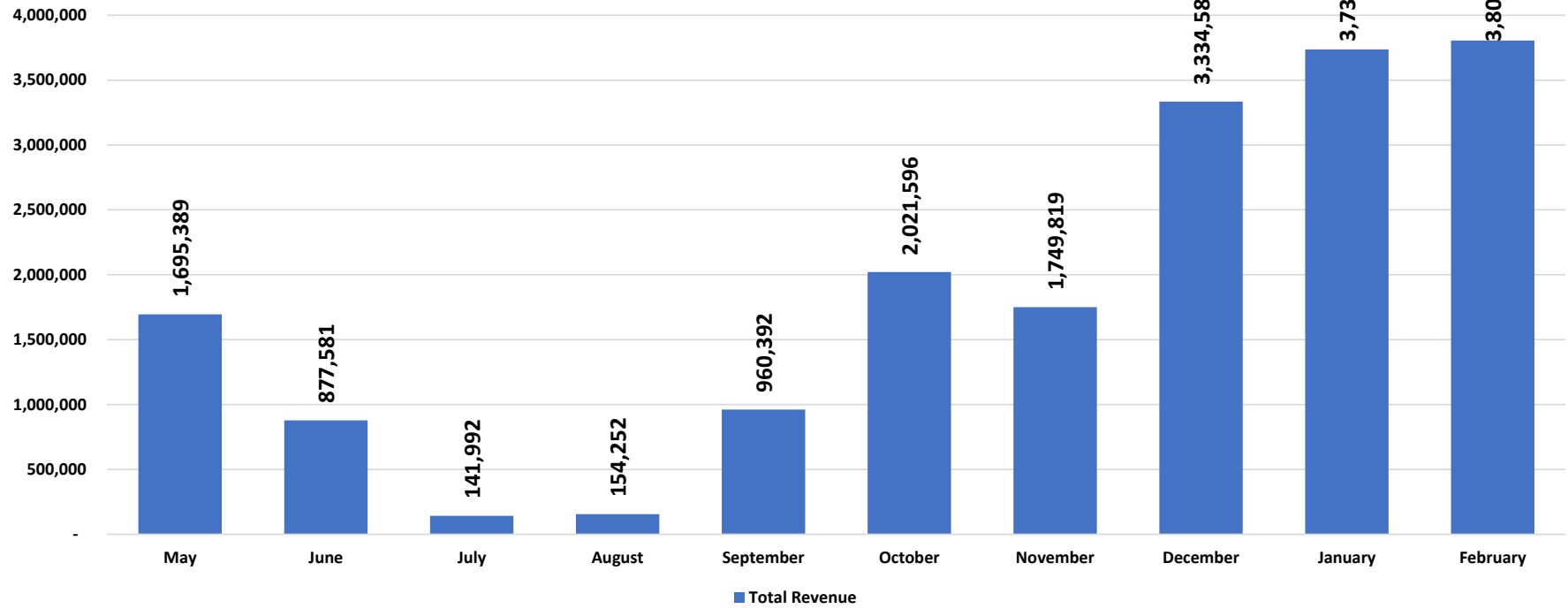
Hotel/Motel

Month Rec'd	Month Collected	Amount	Variance	Comments	% Change
Jan-20	Dec-19				
Feb-20	Jan-20	\$ 352,023	\$ 352,023		
Mar-20	Feb-20	\$ 384,221	\$ 32,199		
Apr-20	Mar-20	\$ 241,210	\$ (143,012)		
May-20	Apr-20	\$ 53,773	\$ (187,437)		
Jun-20	May-20	\$ 51,854	\$ (1,919)		
Jul-20	Jun-20	\$ 155,769	\$ 103,915		200.40%
Aug-20	Jul-20	\$ 203,300	\$ 47,531		30.51%
Sep-20	Aug-20	\$ 213,816	\$ 10,516		5.17%
Oct-20	Sep-20	\$ 169,580	\$ (44,236)		-20.69%
Nov-20	Dec-20	\$ 197,522	\$ 27,942		16.48%
Dec-20	Jan-21	\$ 72,349	\$ (125,173)		-63.37%
Jan-21	Feb-21	\$ 208,487	\$ 136,138		188.17%
Feb-21	Mar-21	\$ 149,509	\$ (58,978)		-28.29%
<b>Total</b>		<b>\$2,453,413.10</b>			

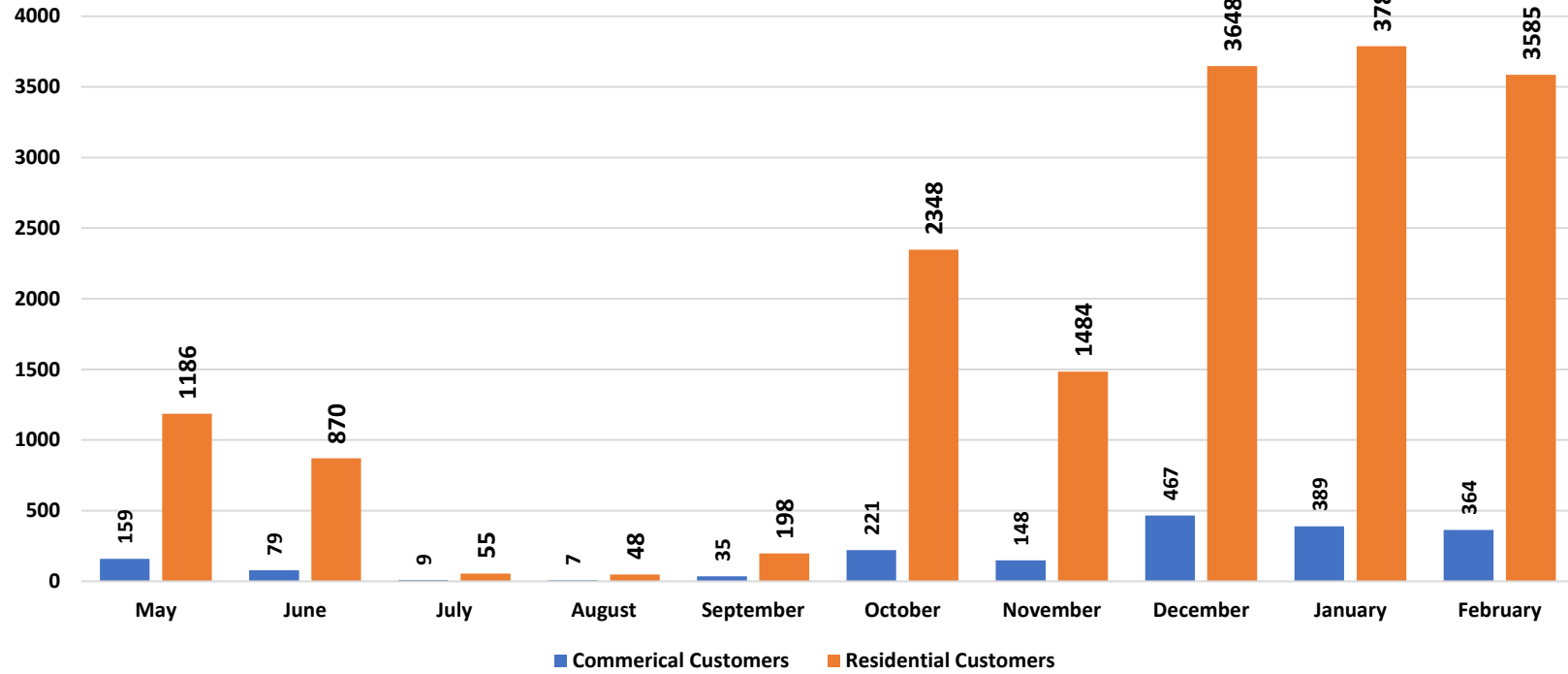
**THE CITY OF EAST POINT**  
**Commerical vs. Residential**  
**Cut-Off List Revenues**



**THE CITY OF EAST POINT**  
**Total Cut-Off List Revenue**

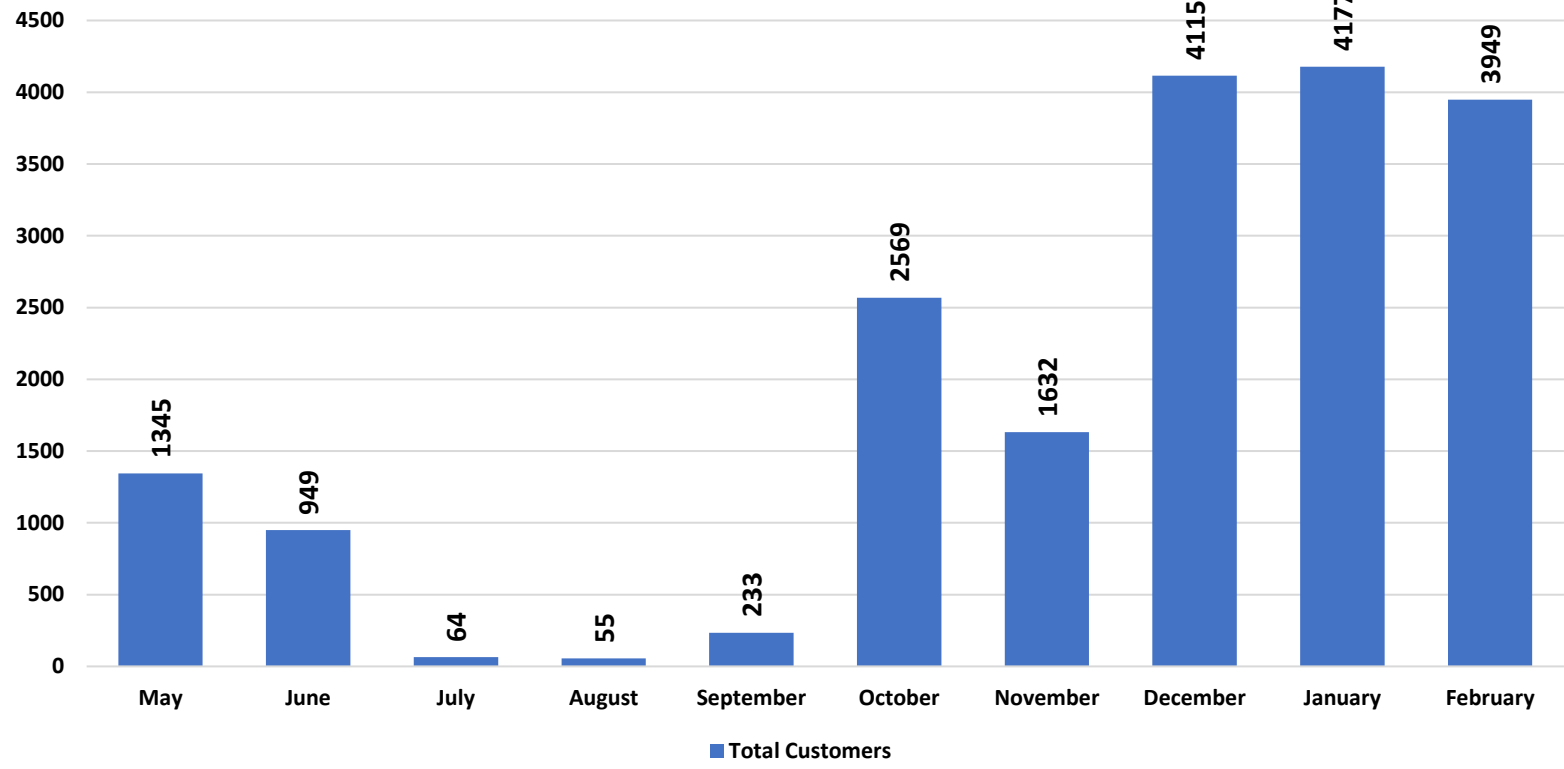


**THE CITY OF EAST POINT**  
**Cut-Off List Customers (By Type)**





**THE CITY OF EAST POINT**  
**Total Cut-Off List Customers**





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## East Point

## Intermediate Tax Restricted Portfolio

## RESERVE FUNDED DEBT ACCOUNT

Date	Transaction	Shares	Price	Amount
1/31/2021	Balance Forward	0.000	98.81	\$0.00
2/28/2021	Ending Balance - RESERVE FUNDED DEBT ACCOUNT	.000	98.81	\$0.00
2/28/2021	Ending Balance - CREDIT SUPPORT OPERATING ACCOUNT	(.000)	99.68	(\$0.00)

## Intermediate Portfolio

## FLEXIBLE OPERATING ACCOUNT

Date	Transaction	Shares	Price	Amount
1/31/2021	Balance Forward	19.557	100.03	\$1,956.29
2/26/2021	DIVIDENDS AT 0.0225	.004	99.68	\$0.44
2/28/2021	Ending Balance - FLEXIBLE OPERATING ACCOUNT	19.561	99.68	\$1,949.84
Total Ending Balance as of 2/28/2021 - Intermediate Portfolio				\$1,949.84

## Short-Term Portfolio

## FLEXIBLE OPERATING ACCOUNT

Date	Transaction	Shares	Price	Amount
1/31/2021	Balance Forward	187,929.535	100.20	\$18,830,539.41
2/26/2021	DIVIDENDS AT 0.002625	4.923	100.20	\$493.32
2/28/2021	Ending Balance - FLEXIBLE OPERATING ACCOUNT	187,934.458	100.20	\$18,831,032.69
Total Ending Balance as of 2/28/2021 - Short-Term Portfolio				\$18,831,032.69

Grand Total \$18,832,982.53

City of East Point  
 Gen Fund, T-splst and Enterprise funds  
 Projected Ending Fund Balance  
 2/28/2021 (unaudited)

Unaudited Projected Fund Balance

	<u>General Fund</u>	<u>Electric</u>	<u>MCT</u>	<u>Total</u>	<u>Water &amp; Sewer</u>	<u>Storm Water</u>	<u>Solid Waste</u>	<u>T-SPLOST</u>
Revenues	\$ 33,719,638	\$ 30,897,766		\$ 30,897,766	\$ 14,197,469	\$ 2,368,667	\$ 2,990,046	\$ 4,419,662
Interest and Other	-	-	6,376	6,376	-	-	-	-
	<u>33,719,638</u>	<u>30,897,766</u>	<u>6,376</u>	<u>30,904,142</u>	<u>14,197,469</u>	<u>2,368,667</u>	<u>2,990,046</u>	<u>4,419,662</u>
Expenditures	25,558,776	31,845,860	-	31,845,860	17,982,507	807,110	4,030,753	2,834,679
Revenues over (under) Expenditures	<u>8,160,862</u>	<u>(948,094)</u>	<u>6,376</u>	<u>(941,718)</u>	<u>(3,785,038)</u>	<u>1,561,556</u>	<u>(1,040,707)</u>	<u>1,584,983</u>
Transfers in	-	-	-	-	-	-	-	-
Transfers out	-	-	-	-	-	-	-	-
Net change	<u>8,160,862</u>	<u>(948,094)</u>	<u>6,376</u>	<u>(941,718)</u>	<u>(3,785,038)</u>	<u>1,561,556</u>	<u>(1,040,707)</u>	<u>1,584,983</u>
Ending Fund Balance(Deficit)-6-30-2020	<u>28,707,861</u>	<u>20,922,854</u>	<u>15,454,574</u>	<u>36,377,428</u>	<u>23,001,873</u>	<u>6,479,423</u>	<u>(4,750,446)</u>	<u>8,644,218</u>
Ending Fund Balance (Deficit) -February	<u>\$ 36,868,723</u>	<u>\$ 19,974,760</u>	<u>\$ 15,460,950</u>	<u>\$ 35,435,710</u>	<u>\$ 19,216,835</u>	<u>\$ 8,040,979</u>	<u>\$ (5,791,153)</u>	<u>\$ 10,229,201</u>
Cash Balance	-						-	
Cash Balance	\$ 21,011,503	\$ 9,684,803			\$ -	\$ 6,979,036	\$ -	\$ 10,134,612

37,675,342